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MISSION & VISION

MISSION
The mission of The Consortium for Graduate Study in Management, an alliance of leading American business schools and some of our country’s top corporations, is to enhance diversity in business education and leadership by helping to reduce the serious underrepresentation of African Americans, Hispanic Americans and Native Americans in both our member schools’ enrollments and the ranks of management. We believe this mission can be achieved by recruiting for graduate business education qualified U.S. citizens and U.S. permanent residents who can demonstrate a commitment to The Consortium’s mission and can best assist The Consortium in pursuing this mission.

VISION
The vision of The Consortium is to work toward the day when African Americans, Hispanic Americans and Native Americans are no longer underrepresented in management careers in the business community of the United States.

The Consortium was founded in 1966 by late Washington University in St. Louis professor, Sterling H. Schoen. Professor Schoen believed there was a need for a program to assist African American males develop the business skills necessary to compete for entry-level positions in American business.
Nearly 30 years ago, I attended The Consortium’s Annual Orientation Program & Career Forum with my fellow incoming MBAs. I eagerly anticipated preparing for the academic challenges I would face over the next two years, but I left with an even more valuable proposition which has endured my career.

The true benefit of The Consortium, I realized at that OP, is the organization’s vast network.

Since my initial interviews during OP, this network has proven a constant in my professional trajectory. As an incoming business school student, I aspired to run a single business unit. Helpful Consortium alumni and corporate representatives advised me on a path I had not considered – consulting.

All of my potential employers in the consulting industry were Consortium corporate partners, one of which I selected to start my post-MBA career. A Consortium connection led me to the next consulting company for which I worked. I then left consulting to realize my goal of running a business unit with yet another Consortium corporate partner.

My positive association through the years with The Consortium led me to my most important role yet as its Executive Director and CEO. When I learned of a vacancy at the top leadership position at The Consortium, I nominated myself, hoping to serve the organization which helped guide my successful career.

Now, I work to promote and grow this network which remains beneficial to me. Whether turning to my closest MBA friends for professional advice, or visiting with community members at Consortium events throughout the year, I am still grateful for being a part of this wide-reaching system.

As I have realized through the years, The Consortium network multiplies your available resources. In addition to your MBA school’s contacts, this second network allows our members to connect with those from similar backgrounds and experiences.

Sometimes these individuals are several years, or decades ahead from where you are in your career. Learning what worked for them can be hugely powerful.

As we increase our incoming classes, add corporate partners and consider future member school partners, our network grows stronger. Thank you for including yourself in this wonderful group and helping us cultivate our members and our mission.

Peter J. Aranda, III
Executive Director and CEO
The Consortium
Greetings,

As the Tuck School of Business enters the 15th year of its partnership with The Consortium for Graduate Study in Management, I continue to be grateful for the opportunity to serve as board chair. Tuck joined The Consortium during my first term as Dean, and as an educator and administrator, I have been proud to see the deep, personal connections that Consortium students have made with admissions officers, their peers, corporate recruiters, and our alumni. We have a deep history with, and affinity for, The Consortium, an organization that has had a profound impact on its member schools as a leader in ensuring access to top graduate business programs for underrepresented minorities.

The Consortium’s 47-year history as a leader in promoting diversity and inclusion is due in large part to the continued growth of an impressive alumni base, the engagement of its students, and the commitment of the organization’s management. We are also deeply appreciative of our academic and corporate partners, especially in these turbulent economic times.

As we move into a new year, we look forward to bringing our constituents value in the form of exciting new changes to the 48th Annual Orientation Program & Career Forum; enhanced efficiencies in our technology and communications platforms; potential new academic partners and alliances; and, as always, opportunities for all of our constituents to connect with each other to develop strategies to further The Consortium’s mission.

With focused and dedicated leadership, The Consortium is well positioned to continue its legacy of fostering inclusion and changing the ethnic and cultural face of American business. As we look to the future, we remain wholeheartedly committed to providing members of The Consortium family with unparalleled access to top providers of graduate management education, career services providers and corporate recruiters, and its vibrant and welcoming network of supporters, partners, and alumni.

Warm regards,

Paul Danos
Chairman of The Consortium Board of Trustees

Dean, Tuck School of Business
Dartmouth College
I love The Consortium and introduced myself to everyone in the staff during my second year at Indiana when I was a liaison attending OP. These connections came into play when I started with Ecolab as an assistant marketing manager. There, I had been broached by the president of EcoEssence, the African American associate network, to help build engagement in the organization. I joined the leadership board, and, as a member of the recruiting and outreach committee was asked to help increase our retention. I had conversations with the HR person on how to use The Consortium to increase our numbers and retention and connected her with Monica Black. Senior leadership bought-in and we moved it along. Ecolab joined The Consortium in 2010 and we have our first intern coming back full-time in the fall.

Felicia Enuha
University of Indiana - Bloomington, 2010
CONSORTIUM STAFF LIST

EXECUTIVE

Peter J. Aranda
Executive Director and CEO

Diane Harris
Executive Assistant to the CEO

FINANCE AND ADMINISTRATION

Glenn Wilen
Vice President

Karen Stocking
Senior Manager, Accounting

DEVELOPMENT

Anthony Davis
Vice President

Monica Black
Director, Development

Bridgette Horack
Coordinator, Development

D-Lori Newsome-Pitts
Director, Individual Giving, Student and Alumni Relations

PROGRAM ADMINISTRATION

Janice Wells-White
Vice President

Cynthia Ackins
Manager, Corporate Relations

Denise Cage
Application Processor

Rebecca Dockery
Senior Manager, Program Administration

Jeffrey Farris
Manager, Database Operations

Mark Kent
Director, Corporate Relations

Travis McAllister
Manager, Recruiting

Erica McCoy
Office Coordinator

Elizabeth Macanufo
Manager, Communications

Corey Webb
Director, Recruiting
CONSORTIUM CONNECTIONS

Consortium community members share how the network has impacted their lives.

Thanks to The Consortium, I landed my dream internship with Nestlé USA. I then received a full-time offer and accepted. Getting that jumpstart through the Orientation Program provided me an opportunity to meet several Fortune 500 Companies and expand my network. From the contacts I made at OP, I was able to rack up five summer offers.

Bryan Chu
Indiana University - Bloomington, 2013

A group of Consortium Board Members and staff have a ritual of playing golf together after board meetings and at the OP each year. It’s provided the opportunity to get to know all of these individuals on a more personal note and I think it has taken the relationships to a new level.

Earl Hill, Senior Lecturer, Goizueta Business School, Emory University
Fund Development
Grounded in best practices, the development team is committed to advancing The Consortium’s mission by developing a sustainable philanthropic culture which promotes our long-term fiscal health and viability.

The development team experienced another productive year. In addition to successfully onboarding 10 new corporate partners, the team secured $2,089,045 in annual fund contributions. In this challenging economy, the aforementioned figure represents a 3% increase when compared to annual fund revenue received in fiscal year 2011.

In addition to the 3% increase in annual fund contributions, the team secured $916,500 in Orientation Program underwriting commitments, which enabled The Consortium to host and facilitate our largest Consortium first year class with almost 400 students in attendance.

Individual Giving
Our individual giving program is still in what we refer to as our early, rebuilding stage. However, we are celebrating a number of successes.

As an organization we have allocated resources to strengthen this aspect of our development program, thus enhancing our overall program. Last year, we secured $231,405 from 934 individual donors.

In addition to securing more than $230,000 in philanthropic support from this constituency group, a significant factor responsible for the total number of donors was our annual class gift campaign. This small gifts initiative, designed to infuse a philanthropic culture within our student population, was extremely successful.

The following schools achieved a 100% support rate:

- University of California, Berkeley
- University of California, Los Angeles
- Cornell University
- Indiana University – Bloomington
- University of Michigan – Ann Arbor
- New York University
- University of North Carolina at Chapel Hill
- University of Rochester
- Washington University in St. Louis
- University of Wisconsin - Madison

On behalf of the entire development team, thank you for your continued support. In the absence of your support, our mission would be severely compromised. We are convinced more than ever before that our 47-year mission is too critical to abandon, and too important to take for granted.

Once again, thank you for your support!

Anthony Davis
Vice President
Fund Development
While the role of the Finance and Administration may stay the same, our formula for success turns on finding new and more efficient ways to deliver value for all of our constituents:

• Schools on the Board and the Finance and Operations Committee rely on the staff for timely, accurate and insightful reporting. Once again, our outside auditor’s opinion is that the accompanying financial statements are presented in accordance with GAAP in all material respects.

• The investment decisions regarding the Wally L. Jones Endowment continue to bear fruit. In Fiscal 2012 we increased the number of student stipends to 10 and anticipate awarding 17 – one for every member school – in Fiscal 2013.

• In a challenging time for employee benefit expenses we have maintained above market value programs while controlling costs. Our strong balance sheet allows us to self-insure a portion of healthcare costs, the flexible spending program continues to be very popular and new ground rules for the defined contribution retirement plan make it more accessible.

• With a new server, a switch to VOIP (the combined delivery of voice and data) and a completed migration to Windows 7 and Office 2010, our IT infrastructure has - for the moment- achieved the desired balance of reliability, cost and features.

These efforts continue to be guided balancing risk and reward, maintaining the integrity of our reporting and recognizing the customer service dimension in all aspects of what we do.

Glenn Wilen
Vice President
Finance and Administration
In fiscal year 2012, we enrolled our largest class to date, 378 students. More than 70% of the 575 students admitted received fellowship offers. This strong showing resulted from a recruitment calendar consisting of MBA Application Preparation Seminars (MAPS) in primary markets across the country, an increased virtual presence through our webinar series and successful yield events in Los Angeles and New York. Our efforts translated to 1,038 candidates applying on average to four of our member schools on our common application. Applications submitted represent a 3% increase over the previous year.

Program Administration grew from three to four distinct areas. Corporate relations was added to provide stewardship to corporate constituents. We established a single-point-of-contact model to streamline the communication process in an effort to better serve more than 80 corporate partners.

Program Administration spearheaded the following crucial initiatives:

- Overseeing the RFP process and securing a website development agency to overhaul The Consortium’s website, which launched in January 2013.

- Integrating event app technology to streamline the Orientation Program Conference Resource Guide. The app was successfully rolled out at OP 2012.

- Adding University of Rochester to our one-year pilot program.

- Transitioning the membership evaluation process from member schools to The Consortium.

- Partnering with Morehouse College for our first Consortium Member School Symposium held at the Atlanta University Center (AUC), attracting more than 100 attendees.

- Launching a series of webinars targeting our corporate partners aimed at helping them leverage The Consortium partnership. Webinar topics included CGSMOnline training, Best Practices and OP Planning. Corporate partner webinars are offered throughout the year.

- Launching a new consulting program at OP 2012 called Strategic Partnership Alliance to Recruit Consultants (SPARC). The program connected incoming students interested in consulting with consulting companies. Students enjoyed a full day event that included panels, a case interview simulation and a case workshop lead by two of our alumni, Damali Rhett and Vasco Bridges. The event was attended by 172 students and companies and alumni participated who represented Deloitte, IBM, Accenture, PriceWaterhouseCoopers, Cognizant, McKinsey, Humana, and FSG.
CONSORTIUM CONNECTIONS

CONSORTIUM CONNECTIONS

Consortium community members share how the network has impacted their lives.

OP was a unique life experience and something that I talked to my family, friends and colleagues about for weeks after OP ended. I was surprised at the variety and volume of resources that the Consortium made available to us. I got a head start in the hunt for an investment banking internship, made great contacts at great business schools and left Minneapolis with internship offers.

Akeel Williams
Emory University, 2014

I had an informational interview prior to OP with a UT Consortium alum employed at Delta Air Lines. That helped me in my research and preparation for my Delta interview at OP where I received and accepted an offer to intern next summer. At least two other MBA friends I made through The Consortium will be interning there next summer, so it’s cool going in knowing that I already have friends interning with me at Delta next summer.

Kirk Pilliner
The University of Texas at Austin, 2014
CLASS OF 2014 PROFILE

373 Enrolled Students

GMAT
Average - 650
80% Range - 580-710

Age
Average - 27.4
80% Range - 24 - 31

Gender
Male - 60%
Female - 40%

GPA
Average - 3.28
80% Range - 2.73 - 3.74

Full-Time Work Experience
Average - 63 Months
80% Range - 29 - 99 Months

Ethnicity
African American - 48%
Hispanic - 36%
Asian - 5%
White - 5%
American Indian or Alaskan Native - 2%
Multi-Ethnic - 4%

Undergraduate Majors
Business - 34%
Engineering - 14%
Economics - 15%
Science - 4%
Accounting - 2%
Other - 31%

Served in the Military
3%

Speaks a Second Language
70%

Has an Advanced Degree
13%
CONSORTIUM CONNECTIONS

Consortium community members share how the network has impacted their lives.

Joe Sargent and I met originally at the 2008 OP. Our Consortium class was close so we hung out in Dallas and continued throughout the first semester.

Joe and I were friends and study buddies at first, then started to explore a romantic relationship. We would drive an hour away to Indianapolis for our dates. We didn’t want our classmates to know until we were certain we had a future together. **By the end of the first semester, we knew we had something special**, and let our friends and classmates in on our secret.

After graduation, we lived in separate cities. When we became engaged last June, it was important to continue our brand management careers in the same city. The Consortium helped us reach our goal. I have been with Nestlé since securing an internship at my OP. Joe secured a job at MillerCoors with the help of Consortium connections. We will be married this upcoming Labor Day and look forward to reconnecting with our Consortium classmates. We will also continue to support this great organization as a married couple.
• Total FY12 revenue increased to a record high $24.5 million, +3.5% versus the prior year.

• All of the growth was attributable to increased enrollment, both at existing programs and first-year students at Berkeley and UCLA.

• The Annual Fund showed modest (+2%) growth as a net of +7 new corporate sponsors were added, but other categories such as the Orientation Program and alumni giving posted declines.

• A change in the investment policy for the Wallace L. Jones endowment paid dividends, allowing for an increase in student stipends.
The decentralized model for delivering program services allows The Consortium to devote 86¢ of every revenue dollars to student services, well above category norms.

The share of expenses claimed by Other categories remained stable, as more effort was expended against a variety of initiatives, especially the Orientation Program, whose cost grew by +22% to accommodate additional students and programming.
• Net assets crossed the $2.7 million threshold, an amount the Board of Trustees have deemed suitable for supporting ongoing operations and providing a reserve against unforeseen declines in public support.
Following the excellent results in FY2011, the combination of school distributions and the operating surplus returned to pre-recession levels.

With net assets at the aforementioned $2.7 million level, The Consortium directed the large majority of the surplus back to member schools.
Consortium members have been invaluable partners to me since starting business school. At the 2007 Orientation Program I met senior recruiters who I am still in touch with, like Kristen K. at General Mills. I spent a great weekend developing friendships, including David Y., who was a groomsman at my 2011 wedding.

Later, at GE Capital, I immediately connected with other Consortium alumni, one of whom, Nate J., became my mentor. I leveraged this network to enhance my visibility at the firm and build professional contacts quickly.

Recently, when I was looking to make an upward career move, my Consortium contacts came through quickly and effectively to help me secure a great position at Barclays.

Karim Samra, New York University, 2009

Photographed with Consortium friends David and Celina. The trio met at the 2007 Orientation Program.
Independent Auditors' Report

Board of Trustees
The Consortium for Graduate Study in Management
St. Louis, Missouri

We have audited the accompanying statements of financial position of The Consortium for Graduate Study in Management ("The Consortium") as of June 30, 2012 and 2011, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of The Consortium’s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of The Consortium’s internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Consortium’s internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Consortium as of June 30, 2012 and 2011, and the changes in its net assets, and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

St. Louis, Missouri
October 19, 2012
# Financials

**Statements of Financial Position**

**June 30, 2012 and 2011**

<table>
<thead>
<tr>
<th>Assets</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$1,984,795</td>
<td>$1,968,656</td>
</tr>
<tr>
<td>Certificate of deposit current</td>
<td>308,980</td>
<td>505,462</td>
</tr>
<tr>
<td>Corporate sponsorship receivables</td>
<td>473,500</td>
<td>522,695</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>11,592</td>
<td>15,637</td>
</tr>
<tr>
<td>Orientation Program receivables</td>
<td>404,790</td>
<td>363,040</td>
</tr>
<tr>
<td>Prepaid expenses and other</td>
<td>58,887</td>
<td>52,954</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>3,242,544</td>
<td>3,428,444</td>
</tr>
<tr>
<td><strong>Property and Equipment</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Furniture and fixtures</td>
<td>609,801</td>
<td>574,944</td>
</tr>
<tr>
<td>Less: accumulated depreciation</td>
<td>493,073</td>
<td>441,871</td>
</tr>
<tr>
<td><strong>Total Property and Equipment, Net</strong></td>
<td>116,728</td>
<td>133,073</td>
</tr>
<tr>
<td><strong>Investments</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wallace L. Jones Endowment</td>
<td>475,279</td>
<td>425,101</td>
</tr>
<tr>
<td>Certificate of deposit, net of current</td>
<td>200,838</td>
<td>-</td>
</tr>
<tr>
<td>Other</td>
<td>16,130</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Investments</strong></td>
<td>692,247</td>
<td>425,101</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$4,051,519</td>
<td>$3,986,618</td>
</tr>
</tbody>
</table>

| Liabilities and Net Assets                 |            |            |
| **Current Liabilities**                    |            |            |
| Accounts payable                           | $1,021,378 | $1,024,153 |
| Accrued expenses                           | 257,349    | 230,584    |
| Deferred revenue                           | 70,000     | 50,000     |
| **Total Current Liabilities**              | 1,348,727  | 1,304,737  |
| **Net Assets**                             |            |            |
| Unrestricted                               | 2,278,632  | 2,282,344  |
| Permanently restricted, Wallace L. Jones Endowment | 424,160 | 399,537 |
| **Total Net Assets**                       | 2,702,792  | 2,681,881  |
| **TOTAL LIABILITIES AND NET ASSETS**       | $4,051,519 | $3,986,618 |
## FINANCIALS

### STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2012 AND 2011

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash Flows From Operating Activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>$ 20,911</td>
<td>$ 449,152</td>
</tr>
<tr>
<td>Adjustments to reconcile change in net assets to net cash used by operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrealized gain on investements</td>
<td>51,202</td>
<td>48,147</td>
</tr>
<tr>
<td>Changes in assets and liabilities:</td>
<td>(17,355)</td>
<td>(9,870)</td>
</tr>
<tr>
<td>(Increase) decrease in assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Corporate sponsorships receivable</td>
<td>49,195</td>
<td>(178,695)</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>4,045</td>
<td>8,884</td>
</tr>
<tr>
<td>Orientation Program receivables</td>
<td>(41,750)</td>
<td>(187,715)</td>
</tr>
<tr>
<td>Prepaid expenses and other</td>
<td>(5,933)</td>
<td>5,683</td>
</tr>
<tr>
<td>Increase (decrease) in liabilities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>(2,775)</td>
<td>624,609</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>26,765</td>
<td>94,430</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>20,000</td>
<td>(120,000)</td>
</tr>
<tr>
<td><strong>Net Cash Provided by Operating Activities</strong></td>
<td>104,305</td>
<td>734,625</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash Flows From Investing Activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reinvested dividends</td>
<td>(4,356)</td>
<td>(1,522)</td>
</tr>
<tr>
<td>Purchases of investments</td>
<td>(48,953)</td>
<td>(16,003)</td>
</tr>
<tr>
<td>Purchase of furniture and fixtures</td>
<td>(34,857)</td>
<td>(63,053)</td>
</tr>
<tr>
<td><strong>Net Cash Used by Investing Activities</strong></td>
<td>(88,166)</td>
<td>(80,578)</td>
</tr>
</tbody>
</table>

**NET INCREASE IN CASH AND CASH EQUIVALENTS**

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash, beginning of year</td>
<td>1,968,656</td>
<td>1,314,609</td>
</tr>
<tr>
<td>Cash, end of year</td>
<td>1,984,795</td>
<td>1,968,656</td>
</tr>
</tbody>
</table>
## STATEMENTS OF ACTIVITIES
YEARS ENDED JUNE 30, 2012 AND 2011

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Unrestricted</td>
<td>Temporarily Restricted</td>
</tr>
<tr>
<td><strong>PUBLIC SUPPORT AND REVENUE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Corporation and foundation sponsorships</td>
<td>$2,049,000</td>
<td>$ -</td>
</tr>
<tr>
<td>Alumni and corporate matching gifts</td>
<td>178,577</td>
<td>-</td>
</tr>
<tr>
<td>Special Orientation Program gifts</td>
<td>916,500</td>
<td>-</td>
</tr>
<tr>
<td>Tuition remission by participating members</td>
<td>20,625,399</td>
<td>-</td>
</tr>
<tr>
<td>Wallace L. Jones Fellowship Fund</td>
<td>-</td>
<td>24,623</td>
</tr>
<tr>
<td>Investment income, net</td>
<td>17,355</td>
<td>-</td>
</tr>
<tr>
<td>Orientation Program registration fees</td>
<td>388,335</td>
<td>-</td>
</tr>
<tr>
<td>Application fees</td>
<td>208,410</td>
<td>-</td>
</tr>
<tr>
<td>Promotion fee</td>
<td>68,000</td>
<td>-</td>
</tr>
<tr>
<td>Miscellaneous revenue</td>
<td>45,998</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL PUBLIC SUPPORT AND REVENUE</strong></td>
<td>24,497,574</td>
<td>-</td>
</tr>
<tr>
<td><strong>EXPENSES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Student costs</td>
<td>20,984,899</td>
<td>-</td>
</tr>
<tr>
<td>Student recruiting</td>
<td>534,130</td>
<td>-</td>
</tr>
<tr>
<td>Alumni relations</td>
<td>295,517</td>
<td>-</td>
</tr>
<tr>
<td>Orientation Program</td>
<td>1,264,315</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Program Services</strong></td>
<td>23,078,861</td>
<td>-</td>
</tr>
<tr>
<td>Supporting Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fundraising</td>
<td>542,007</td>
<td>-</td>
</tr>
<tr>
<td>Management and general</td>
<td>880,418</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total supporting services</strong></td>
<td>1,422,425</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>24,501,286</td>
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<tr>
<td><strong>CHANGE IN NET ASSETS</strong></td>
<td>(3,712)</td>
<td>-</td>
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<tr>
<td><strong>Net assets, beginning of year</strong></td>
<td>2,282,344</td>
<td>399,537</td>
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<tr>
<td><strong>Net assets, end of year</strong></td>
<td>2,278,632</td>
<td>424,160</td>
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</table>
This group of six men who graduated from Indiana University - Bloomington in 2004 share more than just friendship. Damien Cartner, Sheldon Boyea, Jerome Clark, Dericus Harvey, Eli Kumekpor, and Malcolm Sykes have built on our friendship, common interests, diverse expertise and Consortium bond to form an Investment Fund aptly named Consortium Ventures, LLC.

Sheldon Boyea  
Damien Carter  
Jerome Clark  

Dericus Harvey  
Eli Kumekpor  
Malcolm Sykes
Corporate Partners

**Founder**
3M
Bank of America
Consortium Alumni Fellowship Fund & Corporate Matching Gifts
Dow Chemical Company
General Mills, Inc.
Johnson & Johnson
Target Corporation

**Patron**
Abbott Laboratories
Accenture
BNY Mellon
Barclays
Boston Scientific Corporation
Cargill, Incorporated
Chevron Corporation
Chrysler Group LLC
Colgate-Palmolive Company
Comcast NBCUniversal
ConAgra Foods
Credit Suisse
Cummins
DaVita, Inc.
Deloitte Consulting LLC
Delta Air Lines
Diageo
Ecolab
Eli Lilly and Company
Emerson
Express Scripts
ExxonMobil Corporation
Genentech
Goldman, Sachs & Co.
Google
Hewlett-Packard Company
IBM
Kraft Foods
Mattel, Inc.
Medtronic, Inc.
Nestlé USA
PepsiCo
Reynolds American Inc.
S.C. Johnson & Son, Inc.
Starbucks Coffee Company
Toyota Motor Sales, U.S.A., Inc.
US Bank

**Sustaining**
Bank of America Endowment
Bayer
Centene Corporation
Choctaw Nation of Oklahoma
Citi
Dr Pepper Snapple Group
Eaton Corporation
Edward Jones
Kellogg Company
Kimberly-Clark Corporation
Land O’Lakes
Liberty Mutual Group
Microsoft Corporation
MillerCoors
New York Life
NextEra Energy
Nissan North America
PPG Industries, Inc.
The Procter & Gamble Company
TIAA-CREF
Whirlpool Corporation
WhiteWave Foods

**Philanthropic**
The Board Residency in Urban Education
CFA Institute
Cognizant
Education Pioneers
Mays Chemical Co., Inc.
Morgan Stanley
National Black MBA Association, Inc.
The PhD Project
PriceWaterhouseCoopers, LLC
Sears Holding Corporation
Sony Electronics, Inc.
WellPoint
Zurich North America
I met David as a prospective student at Washington University where he was already in his first year. We talked during The Consortium’s candidate breakfast over visitors weekend. I decided to go to Washington U and met him again at OP. During my first semester, I took the advice of the Career Center staff and relied on the second-year Consortium students as mentors. Dave used to be a math teacher and I was having a tough time with stats, so I asked him tutor me. He set up our first session for a Friday night. I ditched him as a tutor but, we continued dating. I had planned to move back to New York after business school, but our relationship changed my path. We got married and now reside in St. Louis with our nine month-old daughter, Sahana.

Bijal Desi-Ramirez, Washington University in St. Louis, 2008

Photographed with husband David.
2012 OP SPONSORS

Lead Sponsors
3M
General Mills

Diamond Underwriter
3M
Bank of America
General Mills
Johnson & Johnson
PepsiCo
Target Corporation

Platinum Underwriter
Cargill
Citi
ConAgra Foods
Dr Pepper Snapple Group
Kraft Foods
Nestlé USA
S.C. Johnson & Son, Inc.
Starbucks Coffee Company

Gold Underwriter
Barclays Capital
Boston Scientific Corporation
Colgate-Palmolive Company
DaVita, Inc.
Deloitte
Eli Lilly and Company
Goldman Sachs & Co.
Toyota Motor Sales, U.S.A., Inc.

Silver Underwriter
Abbott Laboratories
Centene Corporation
Deutsche Bank
Dow Chemical Company, The
Mattel, Inc.
Medtronic, Inc.
MillerCoors
Reynolds American Inc.
Whirlpool Corporation

Bronze Underwriter
Credit Suisse
Delta Air Lines
Diageo
Eaton Corporation
Ecolab
Edward Jones
Express Scripts, Inc.
ExxonMobil Corporation
Land O’Lakes, Inc.
Liberty Mutual Group
NextEra Energy
Peabody Energy
PNC Bank
PPG Industries, Inc.
SUPervalu
US Bank
As an incoming Consortium student, I met one of my best friends at the 1995 Orientation Program. Antoinette Soares was from Los Angeles and I was from New York, but we hung out and became best friends. We remained friends during business school and went on an exchange together in Mexico City.

Since, we have connected at about every other OP. I have gone as a representative of USC Marshall, and she has worked for Consortium companies during her career.

During the Orlando OP in 2010, I babysat for her daughters, one of whom is my goddaughter, while she worked the career fair.

She recently relocated back to California after living on the East Coast, so I look forward to continuing the friendship.
DONOR LIST

Eagle Club
$15,000 and Above (Committed $5,000 Annually for Three Years)

Peter J. Aranda, III
Washington University in St. Louis, 1987

Waldo T. Best
New York University, 1994

Clarence K. Bourne
Washington University in St. Louis, 1985

Kenneth A. Charles

Nicolò M. Chastang
Washington University in St. Louis, 1988

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University of Wisconsin – Madison, 2008

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Kelly-Ann I. Henry
Washington University in St. Louis, 2000

Sharon D. James
Washington University in St. Louis, 1989

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Peter P. Jones
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Indiana University – Bloomington, 1980

Alvin W. Marley, CFA
Indiana University – Bloomington, 1973

William G. Mays
Indiana University – Bloomington, 1973

Timothy C. McChristian
University of Southern California, 1979

Robin R. Nelson-Rice
Indiana University – Bloomington, 1990

Derica W. Rice
Indiana University – Bloomington, 1990

Lisa M. Rubens
University of Michigan-Ann Arbor, 1998

Ed Torres
University of Michigan-Ann Arbor, 1989

Frank L. Van Buren
University of North Carolina at Chapel Hill, 1998

Bill West
University of Southern California, 1979

George E. Zilvetti
University of Michigan-Ann Arbor, 1995

Platinum Club
$2,000 - $5,000

Thomas C. Boyce
University of Michigan-Ann Arbor, 1991

Felicia A. Eruha
University of Indiana - Bloomington, 2010

Anthony S. Fitts
University of Michigan-Ann Arbor, 1986

Christopher M. Johnson
University of Michigan-Ann Arbor, 1995

Sonya M. Miller
University of North Carolina at Chapel Hill, 1999

Gregory C. Redmond
University of Southern California, 1970

Pablo Salas-Schoofield
University of Wisconsin - Madison, 1985

Frank L. Van Buren
University of North Carolina at Chapel Hill, 1998

Maribelle Villasenor
Indiana University - Bloomington, 2005

Ullon T. Willis
Indiana University - Bloomington, 1997

Gold Club
$1,000 - $1,999

James P. Allwein
University of California, Berkeley, 2014

Melanie S. Canto

Bruce E. Cox
Indiana University - Bloomington, 1984

Dayle A. Davison
Washington University in St. Louis, 1979

Robert W. Diaz
University of Rochester, 1998

Ricardo Fernandez
University of Michigan-Ann Arbor, 2000

Derek K. Friedman
University of Southern California, 1999

Michael S. Gregg

Rosalynn M. Gregg
University of California, Berkeley, 1999

Jesse L. Grissom
University of Rochester, 1984

Bradford Hobbs
Indiana University - Bloomington, 1991

Kevin J. Howard
New York University, 1994

LaTres L. Jarrett
University of Michigan-Ann Arbor, 1999

Michael D. Jones
The University of Texas at Austin, 1995

Sanford Livingston
University of Southern California, 1995

John G. Long
University of North Carolina at Chapel Hill, 1996

Lisa C. Long
University of North Carolina at Chapel Hill, 1995

Cheryl N. Lorenzo
University of Southern California, 1998

David A. Mantilla
Carnegie Mellon University, 2008

Renee L. Middendorf
The University of Texas at Austin, 2005

Eugene Mitchell
University of Michigan-Ann Arbor, 1999

Sylvia K. Paas
University of Michigan-Ann Arbor, 1999

Gregory N. Phelps
University of Michigan-Ann Arbor, 1995

Kimberly Pitts
University of Michigan-Ann Arbor, 1995

Gill S. Realon
University of Southern California, 1979

James R. Robinson
University of Southern California, 1973

David Rodriguez
University of Southern California, 1983

Carlos A. Ruisanchez
University of California, Berkeley, 1997

Michael J. Sais
Indiana University - Bloomington, 1987

Patricia Schoen

Joshua A. Smith
University of Virginia, 1997

Don F. Spires
Indiana University - Bloomington, 2003

Gregory S. Squire
Chad Beaufort
University of Michigan-Ann Arbor, 2008

Silver Club
$500 - $999

Maria A. Aguirre
University of California, Berkeley, 2000

Ted W. Allen
University of North Carolina at Chapel Hill, 1984

Lawrence D. Banuelos
Indiana University - Bloomington, 1990

Chad Beaufort
New York University, 2003

Ronald E. Berry
Washington University in St. Louis, 1973

Carmen L. Bonilla
New York University, 2007

Eugene Carreras
University of Michigan-Ann Arbor, 1988

Gary L. Carter
University of Southern California, 1972

Jerome M. Clark
Indiana University - Bloomington, 2003

Michael L. Connors
University of Michigan-Ann Arbor, 1994

Ashley Elleby
Washington University in St. Louis, 2012

Claudia F. Fabela
University of Michigan-Ann Arbor, 1987

Ernest Ferguson
Indiana University - Bloomington, 1977

Cheryl D. Fitzgerald
The University of Texas at Austin, 1991

Eric D. Flaim
New York University, 2001

Crystal German
University of North Carolina at Chapel Hill, 2002

Carlos M. Gonzales
University of Southern California, 2008

Ricardo M. Gonzales
University of Southern California, 2002

Leslie M. Gray
University of Southern California, 1994

Denise K. Hirose
New York University, 1994

Maya A. Hoover
University of Michigan-Ann Arbor, 2003

Jertez Hunter
Carnegie Mellon University, 2013

Ubong E. Ituen
Washington University in St. Louis, 1987

Linda C. Keene Solomon
New York University, 1990

Charles I. Kosmont
University of Southern California, 1983

Joe Llaca
Indiana University - Bloomington, 2005

Alex L. Llerena
The University of Texas at Austin, 1997

Alita L. Marshall
University of Southern California, 1976

Robert H. Mason
Washington University in St. Louis, 1971

Phil Miller

Christopher S. Neal
University of Michigan-Ann Arbor, 1997

Daniel A. Pacheco
Washington University in St. Louis, 1982

Cori Peele

Peter Platt
Yale University, 2013

Richard E. Quintana
University of Southern California, 1987
DONOR LIST

Kerry C. Richards
University of Michigan-Ann Arbor, 2000

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University of Michigan-Ann Arbor, 1990

Kellie Sauls
Michael C. Smith
The University of Texas at Austin, 2005

Alexander Sousa
University of Michigan-Ann Arbor, 1994

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University of Michigan-Ann Arbor, 2012

Jeffrey W. Stoval
University of Virginia, 2000

Kenisia D. Taylor
University of North Carolina at Chapel Hill, 2002

Nikki K. Turner
Carnegie Mellon University, 2004

D. A. Vaughn
University of North Carolina at Chapel Hill, 1996

Israel D. Vela
University of Southern California, 1976

Kathy N. Waller
University of Rochester, 1983

Sabrina Washington
University of Michigan-Ann Arbor, 2001

Yvette M. Washington-Irving
University of Virginia, 1995

Janice Wells-White
1986

Glenn Wilen

Marla J. Williams
University of Rochester, 1978

William G. Woodson
University of Michigan-Ann Arbor, 1986

Bronze Club
$250 - $499

Alexandra P. Atkins
Indiana University - Bloomington, 2003

Greg J. Benitez
Indiana University - Bloomington, 2002

Teresa C. Blake
University of Rochester, 1997

Daniel A. Brady
University of North Carolina at Chapel Hill, 1979

Russatta F. Buford
University of Michigan-Ann Arbor, 2005

Damien J. Carter
Indiana University - Bloomington, 2004

Elvira Chavarria
University of Michigan-Ann Arbor, 1986

Shirlene D. Clarke-Smith
University of Southern California, 1979

Danielle Crayton
The University of Texas at Austin, 2010

Esther A. Davis
University of North Carolina at Chapel Hill, 1995

Amir Dezfuli

Bakshki Dezfuli

Annied B. Essien
New York University, 2010

Joselyn D. Evans
Washington University in St. Louis, 1983

Darrell Farlough
Indiana University - Bloomington, 1993

James L. Finley
University of North Carolina at Chapel Hill, 2001

Erayna M. Gamble
Indiana University - Bloomington, 2010

Roger Garcia
University of North Carolina at Chapel Hill, 2003

Ana T. Garriga
University of Michigan-Ann Arbor, 1991

Christopher Genteel
University of Michigan-Ann Arbor, 2008

Carlos G. Gonzalez
University of North Carolina at Chapel Hill, 2008

Patrice M. Graves
Indiana University - Bloomington, 1994

Rudy E. Grimaldo
University of Southern California, 2002

Alan S. Hamilton
Washington University in St. Louis, 1995

John M. Hawkins
University of Michigan-Ann Arbor, 2000

Jennifer C. Henry
University of Rochester, 1996

Kelly-Ann I. Henry
Washington University in St. Louis, 2000

Brian D. Herf
Washington University in St. Louis, 2004

Earl Hill
Indiana University - Bloomington, 1991

Scott W. Hunter
University of North Carolina at Chapel Hill, 2008

Frank Ingram
University of North Carolina at Chapel Hill, 1993

Shawn A. Joseph
University of Michigan-Ann Arbor, 2000

Susana Keller
University of Michigan-Ann Arbor, 2005

Michael W. Lewis
Indiana University - Bloomington, 1976

Isaac A. Lizarraga
University of Southern California, 1979

Kevin F. Mabrey
Washington University in St. Louis, 1992

Larry L. McAdoo
Indiana University - Bloomington, 1970

Lisa O. McDonal
University of North Carolina at Chapel Hill, 1977

Lisa C. McMillan
University of Michigan-Ann Arbor, 1992

Marco A. Merida
University of North Carolina at Chapel Hill, 1999

Yvette A. Morrison
University of Michigan-Ann Arbor, 1991

David M. Murray
New York University, 2009

Bruce E. Nwogu
Washington University in St. Louis, 1999

Michael A. Orr
University of Rochester, 1997

Donna A. Owens
Indiana University - Bloomington, 1984

Larry D. Owens
University of Wisconsin - Madison, 1982

Daryl Peagler
New York University, 2007

Sharifa Z. Peghee
Emory University, 2005

Andrea M. Perez
University of Michigan-Ann Arbor, 2010

Susan E. Perkins
New York University, 1995

Paquita L. Poindexter
University of North Carolina at Chapel Hill, 2008

Nik Kal E. Price
University of Southern California, 2003

Nombi B. Ricketts
Emory University, 2006

Joshua M. Roper
University of California, Berkeley, 2001

Safwan Samla
Carnegie Mellon University, 2012

Cheronda L. Smith
Indiana University - Bloomington, 2004

Gunther M. Stein
The University of Texas at Austin, 1993

Adeola O. Taiwo
The University of Texas at Austin, 2014

Stephanie E. Toney
University of Wisconsin - Madison, 2004

Efrain A. Toro
University of Michigan-Ann Arbor, 1989

Papyion Valmond
University of Wisconsin - Madison, 2010

Andres Velasquez
Carnegie Mellon University, 2013

Darryl Ward
University of Michigan-Ann Arbor, 2011

Eugene Washington

Raquel T. Watson
The University of Texas at Austin, 1996

Tykeysha N. Williams
University of Southern California, 2003

Archie Willis
University of North Carolina at Chapel Hill, 1981

Anthony Woodward
University of Michigan-Ann Arbor, 2011

Donor Club

$1 - $249

Erin Q. Aarsvold
New York University, 2014

Alana Abbitt-McGregor
New York University, 2014

Damola Abiola
New York University, 2013

Frank Aburto
Cornell University, 2012

Alejandro Aceves
Carnegie Mellon University, 2014

Kwadwo Acheampong
University of Michigan-Ann Arbor, 2014

Ejim Achi
Yale University, 2013

Jazmin Acuna
The University of Texas at Austin, 2014

Kenneth H. Acuna
University of Virginia, 2014

Chantel S. Adams
University of North Carolina at Chapel Hill, 2014

Nii Mantsa Addy
New York University, 2013

Ismael A. Adedokun
Yale University, 2014

Adewole B. Adegbonmire
Cornell University, 2014

Dayo Adesokan
Washington University in St. Louis, 2012

Tai Adkins
University of Wisconsin - Madison, 2012

Richard Adusa-Poku
Carnegie Mellon University, 2014

Funsho Afelumo
University of North Carolina at Chapel Hill, 2013

Mauricio Aguado
Yale University, 2014

David Aguilar
Indiana University - Bloomington, 2013

Ed Aguilar
Yale University, 2012

Edgar Aguilar
University of Michigan-Ann Arbor, 2013

Hilda Aguilar
University of Rochester, 2012

Luis Aguilar
University of Michigan-Ann Arbor, 2012

Mesbah Ahmad
University of Michigan-Ann Arbor, 2013

Christopher Ahn
University of Virginia, 2012

Amara Aigbedion
University of California, Berkeley, 2013
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<td>Noguise Aigbogun</td>
<td>University of Southern California</td>
<td>2012</td>
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<td>New York University</td>
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<td>Emeka Ajene</td>
<td>University of Michigan-Ann Arbor</td>
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<td>Mobolaji Akiode</td>
<td>New York University</td>
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<td>Angelica M. Alam</td>
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<td>Samuel L. Alexander</td>
<td>Dartmouth College</td>
<td>2014</td>
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<td>Gaston A. Alfred</td>
<td>University of Virginia</td>
<td>2014</td>
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<td>Robin Allen</td>
<td>New York University</td>
<td>2012</td>
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<td>Stephen A. Allen</td>
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<td>Jesse O. Alleyne</td>
<td>Carnegie Mellon University</td>
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<td>New York University</td>
<td>2014</td>
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<td>Jorge Alvarez</td>
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<td>Madison, 2014</td>
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<td>Cornell University</td>
<td>2014</td>
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<td>Daniel Angarita</td>
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<td>2014</td>
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<td>Ejike Anih</td>
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<td>Hasan A. Ansari</td>
<td>Yale University</td>
<td>2014</td>
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<td>Mayya P. Antonio</td>
<td>University of Rochester</td>
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<td>Eric Apeagyei</td>
<td>Carnegie Mellon University</td>
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<td>Victoria Appia</td>
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<td>Derick Appia-Kubi</td>
<td>Cornell University</td>
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<td>Bethany Arazova</td>
<td>New York University</td>
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<td>Lawrence D. Arbuthnott</td>
<td>New York University</td>
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<td>Andrea Arce</td>
<td>New York University</td>
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<td>Leconie Archer</td>
<td>New York University</td>
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<td>David Area</td>
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<td>Abraham Arevalo</td>
<td>New York University</td>
<td>2013</td>
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<td>Elizabeth Arias</td>
<td>New York University</td>
<td>2012</td>
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<td>Ricardo Arias</td>
<td>University of Michigan-Ann Arbor</td>
<td>2014</td>
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<td>Candace J. Armour</td>
<td>Washington University in St. Louis, 2014</td>
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<td>Raymond E. Armstead</td>
<td>Emory University</td>
<td>2014</td>
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<td>Carla Armstrong</td>
<td>Emory University</td>
<td>2012</td>
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<td>Kanon Armstrong</td>
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<td>Ryan Arrieta</td>
<td>University of North Carolina at Chapel Hill, 2012</td>
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<td>Francis S. Arvelo</td>
<td>The University of Texas at Austin, 2014</td>
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<td>Engeda S. Asfaw</td>
<td>Dartmouth College</td>
<td>2014</td>
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<td>Mazdak Asgary</td>
<td>Cornell University</td>
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<td>Stella Ashaolu</td>
<td>University of Southern California, 2013</td>
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<td>Wil Asumeng</td>
<td>University of Michigan-Ann Arbor, 2013</td>
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<td>Deborah J. Atuk</td>
<td>Dartmouth College</td>
<td>2004</td>
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<td>Sam Atum</td>
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<td>Mackens Audena</td>
<td>University of Virginia, 2012</td>
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<td>Juan Avendano</td>
<td>New York University</td>
<td>2013</td>
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<td>Freddie Bacon</td>
<td>Cornell University</td>
<td>2012</td>
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<td>Krystel Baeza Grossmann-Siegent</td>
<td>Carnegie Mellon University, 2013</td>
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<td>Coreen Bailor</td>
<td>University of Virginia, 2012</td>
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<td>John P. Baldwin</td>
<td>University of Michigan-Ann Arbor, 2014</td>
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<td>Carole-Eden Ball</td>
<td>Cornell University</td>
<td>2012</td>
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<td>Omolabake Banjo</td>
<td>Emory University</td>
<td>2011</td>
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<td>Megan N. Barbieri</td>
<td>University of North Carolina at Chapel Hill, 2014</td>
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<td>Corey Barnes-Blay</td>
<td>New York University</td>
<td>2014</td>
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<tr>
<td>Julian Barsamian-Moncrief</td>
<td>Yale University, 2015</td>
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<td>Milan M. Barsamian-Moncrief</td>
<td>Yale University, 2015</td>
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<td>Lorea Barturen</td>
<td>Dartmouth College</td>
<td>2014</td>
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<td>Jon P. Bates</td>
<td>University of Michigan-Ann Arbor, 2006</td>
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<td>Richard Battle-Baxter</td>
<td>Cornell University, 2013</td>
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<td>Ryan Beal</td>
<td>University of Wisconsin - Madison, 2012</td>
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<td>Patricia Beasley</td>
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<td>Jonathan L. Beauford</td>
<td>Yale University</td>
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<tr>
<td>Gloria A. Becker</td>
<td>University of Virginia, 2014</td>
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Eduardo Cajavilca
New York University, 2012

Jay Calhoun
Dartmouth College, 2008

Warren A. Campbell
University of North Carolina at Chapel Hill, 1975

Ben Cannon
Indiana University - Bloomington, 2012

Lorenzo X. Cano
The University of Texas at Austin, 2010

Christine Caputo
Indiana University - Bloomington, 2013

Bill Carcache
University of Michigan-Ann Arbor, 1998

Lizandro Carrasco
University of Rochester, 2012

Nikki Carroll
New York University, 2013

Carolina Carvalho
Cornell University, 2012

Charles G. Case
Washington University in St. Louis, 1974

Brittany Castaneda
New York University, 2013

Carlos Castro
Cornell University, 2012

Fernando Castro-Caratini
New York University, 2012

Christian Catron
The University of Texas at Austin, 2011

Veneka Chagwedera
University of Virginia, 2013

Pablo Chamorro
University of California, Berkeley, 2013

Keith Chaney
Carnegie Mellon University, 2013

Renita Chaney
Cornell University, 2013

Wilbur A. Chaney
Indiana University - Bloomington, 2014

Renaldo A. Chapman
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Ryan I. Chappell
Emory University, 2014

Damian E. Chatman
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Leonard D. Chavez
Indiana University - Bloomington, 1993

Tonya Cheek
Indiana University - Bloomington, 1980

Timothy Cheng
Indiana University - Bloomington, 2012

Marjan G. Chittae
New York University, 2014

Suraj Chivukula
University of Rochester, 2014

Cameron Christian
Indiana University - Bloomington, 2013

Karina Christovao
University of Virginia, 2012

Bryan Chu
Indiana University - Bloomington, 2013

Rita Cidre
University of Virginia, 2012

Hermilia Cisneros
The University of Texas at Austin, 2014

Michael Ciulis
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Adam Clark
University of California, Los Angeles, 2013

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Carnegie Mellon University, 2012

Brace Clement
University of Wisconsin - Madison, 2013

Marie Coichy Dauphin
University of North Carolina at Chapel Hill, 2013

Carlos M. Cojulun
Washington University in St. Louis, 1998

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University of Michigan-Ann Arbor, 2013

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University of Rochester, 1990

Elvin Colon
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University of Southern California, 2000

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University of Southern California, 2013

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University of Rochester, 2012

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University of North Carolina at Chapel Hill, 2013

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Emory University, 2013

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University of Southern California, 2012

Ashley Crayton
Cornell University, 2012

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Cornell University, 2012

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Washington University in St. Louis, 1996

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Anna Marie Cruz
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Jose Cruz-Moreno
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Yale University, 2014

Ocean Dalton
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Ahmed Darwish
Dartmouth College, 2014

Samir Das
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Carnegie Mellon University, 2012

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University of Southern California, 2014

Akasha N. Davis
Indiana University - Bloomington, 2005

Andrew Davis
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Angel Davis
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Washington University in St. Louis, 2013

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Meiko Drew
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Helmut Drews
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The University of Texas at Austin, 2014

Benny Du
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Christopher Dudley
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Lynnette Dueñas
Cornell University, 2013

Peter Dugan
University of Southern California, 2014

Monet S. Dumas
Cornell University, 2014
DONOR LIST

Kenneth J. Duncan
University of Michigan-Ann Arbor, 1993

Pierre Dunkei
Indiana University - Bloomington, 2013

Amos G. Dunn
Indiana University - Bloomington, 2014

David T. Durant
Emory University, 2013

Brendan V. Edgerton
Yale University, 2015

Douglas A. Edwards
University of North Carolina at Chapel Hill, 2003

Obiamaka U. Eke
University of Rochester, 2014

Mark Elbadramany
University of California, Berkeley, 2011

Tiffany L. Elder
University of North Carolina at Chapel Hill, 2003

Andrew Elliott
Cornell University, 2013

Emad Elsayed
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Emujevoeke Elstein
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Kristina Engeseth
University of Wisconsin - Madison, 2013

Evy T. Engrav-Lano
University of Texas at Austin, 1998

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Dartmouth College, 2010

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Sheldon Epps
Cornell University, 2014

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Leslie M. Espy
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Landy Estrada-Reyes
Cornell University, 2012

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Cornell University, 2015

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Cornell University, 2012

Zachary Gray
University of Virginia, 2011

University of Virginia, 2011
I met one of my mentors, Linda Hassan, at OP in 2005. I was an American Express summer intern and attended my second OP as an Emory Liaison. We formally met during the American Express reception. During the rest of the summer she gave me great advice on how to get a full-time offer from American Express, which I did. Shortly thereafter, a role opened up on her team. Because of our relationship, I was able to interview and secured the position of Manager of Diverse Talent Acquisition, of which she was the director. Linda gave me the opportunity even though I had no formal experience in diversity, but I had the passion.

That experience allowed me to grow my competencies in that area, which made me a competitive candidate for my current position at Johnson at Cornell University as Senior Director of the Office of Diversity and Inclusion.
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University of California, Berkeley, 2014 |
| Charles Santuste  
The University of Texas at Austin, 2013 |
| Erika Santos  
Dartmouth College, 2012 |
| Isaac Santos  
Emory University, 2011 |
| Danielle Satterwhite  
University of North Carolina at Chapel Hill, 2013 |
| Alejandro Saucedo  
University of Wisconsin - Madison, 2014 |
| Luis Saucedo  
Yale University, 2012 |
| Tracy L. Schrauben  
Indiana University - Bloomington, 2014 |
| Courtney Schroeder  
University of Michigan-Ann Arbor, 2013 |
| Marjorie Scott  
University of Wisconsin - Madison, 2012 |
| Aaron Seaborn  
Cornell University, 2012 |
| Kwaku N. Sefa-Dedeh  
University of Michigan-Ann Arbor, 2007 |
| Tawruss Sellers  
University of Michigan-Ann Arbor, 2013 |
| Dorine Serrano  
The University of Texas at Austin, 2013 |
| Anoop Shah  
Carnegie Mellon University, 2012 |
| Rebecca Shank  
Indiana University - Bloomington, 2012 |
| Douglas Shaw  
University of Michigan-Ann Arbor, 2012 |
| Kathleen Sheehan  
University of Virginia, 2013 |
| James D. Sherrard  
Indiana University - Bloomington, 1977 |
| Tejas Shingote  
Carnegie Mellon University, 2014 |
| Tameca M. Robertson  
University of North Carolina at Chapel Hill, 2013 |
| Sam R. Short  
University of Michigan-Ann Arbor, 2013 |
| Omar Sial  
University of Virginia, 2014 |
<table>
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<th>Name</th>
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<th>Year</th>
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<td>Yannick Sikam</td>
<td>University of Virginia, 2013</td>
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<td>Sharleyne Silcott</td>
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<td>Morgan Simental</td>
<td>The University of Texas at Austin, 2012</td>
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<td>Natoshia C. Spruill</td>
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<td>Jairus Steed</td>
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<td>Elizabeth Y. Storz</td>
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<td>Clarence M. Templeton</td>
<td>University of North Carolina at Chapel Hill, 1974</td>
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<td>Megan Tharp</td>
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<td>Marcus A. Theodore</td>
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<td>University of Wisconsin - Madison, 2002</td>
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<td>Russell D. Weinstein</td>
<td>University of Michigan-Ann Arbor, 1985</td>
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<td>Victoria L. Weiss</td>
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<td>Chassity Wells</td>
<td>University of Rochester, 2013</td>
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<td>Abigail M. Wharf</td>
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<td>Carol R. White</td>
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<td>Chenae White</td>
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<td>Brian Williams</td>
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<tr>
<td>Claire E. Williams</td>
<td>University of Rochester, 2014</td>
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DONOR LIST

Janine Williams
Emory University, 2013

Jordan Williams
University of Wisconsin - Madison, 2013

Katrina Williams
University of Southern California, 2012

Kevin L. Williams
University of Michigan-Ann Arbor, 2013

Omar A. Williams
Indiana University - Bloomington, 2014

Valerie Williams
Emory University, 2013

Walter Williams
Emory University, 2013

William E. Williams
University of Rochester, 1977

Goreleigh F. Willis
Cornell University, 2014

Brian Wilson
University of North Carolina at Chapel Hill, 2013

Justin A. Wilson
University of Rochester, 2014

Nylon R. Wilson
Washington University in St. Louis, 1970

Tisun Wing
The University of Texas at Austin, 2012

Travis D. Withers
University of North Carolina at Chapel Hill, 2008

Steven R. Wolfe
Washington University in St. Louis, 1984

Shannon A. Womack
New York University, 2014

Nathaniel K. Wong
Yale University, 2014

Alfonso J. Wongvalle
University of Southern California, 2009

Adam E. Wood
University of Rochester, 2014

Eboni-Starr Woods
University of Rochester, 2013

Latasha A. Woods
Emory University, 2014

Sjaun E. Woods
University of North Carolina at Chapel Hill, 2001

Fitzgerald J. Woolcott
New York University, 2012

Taffi Woolward
New York University, 2013

Natalie A. Wossene
Cornell University, 2014

Gary L. Woulard
University of Michigan-Ann Arbor, 2009

Amanda Kaiman Wu
Cornell University, 2014

Jennifer N. Wynn
New York University, 2014

Lenoris Yarborough
University of Michigan-Ann Arbor, 2012

Ricardo Ybarra
The University of Texas at Austin, 2014

Tracy M. Yip
University of North Carolina at Chapel Hill, 2014

Juniad O. Yisa
The University of Texas at Austin, 2014

Kaivalya Young
University of North Carolina at Chapel Hill, 2014

Amanda Zaydman
Washington University in St. Louis, 2012

Sami Zeinoun
Cornell University, 2012

Joshua Zelkind
University of Southern California, 2012

Tequame Zewde
Washington University in St. Louis, 2005
CONSORTIUM CONNECTIONS

Consortium community members share how the network has impacted their lives.

Before attending business school, I worked in sales for a communications company. I was mildly successful but lacked the full, cross-functional understanding of how a business ran and knew I needed to gain this knowledge to advance my career. The support network the Consortium provided, gave me a much needed boost when things like: classwork, the thought of finding an internship and a job, managing a personal budget with no income, and being out of my comfort zone, would become overwhelming. Without The Consortium, it is highly unlikely that I would have enjoyed that success that I have and currently am enjoying.

Ron Simon
Washington University in St. Louis, 2003

Last summer, I had a great internship and signed my full-time offer. Coming from a management consulting background I thought it was going to be almost impossible to break into Wall Street. But with the help of my Consortium network, I was able to land the job I wanted.

Omar Figueroa
Carnegie Mellon University, 2013
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